## **Q&A Info Session**

12 March 2024

## Woolies on Wheels 2024

# Curing cancer, changing lives







# Fundraising

At 50% of commitment

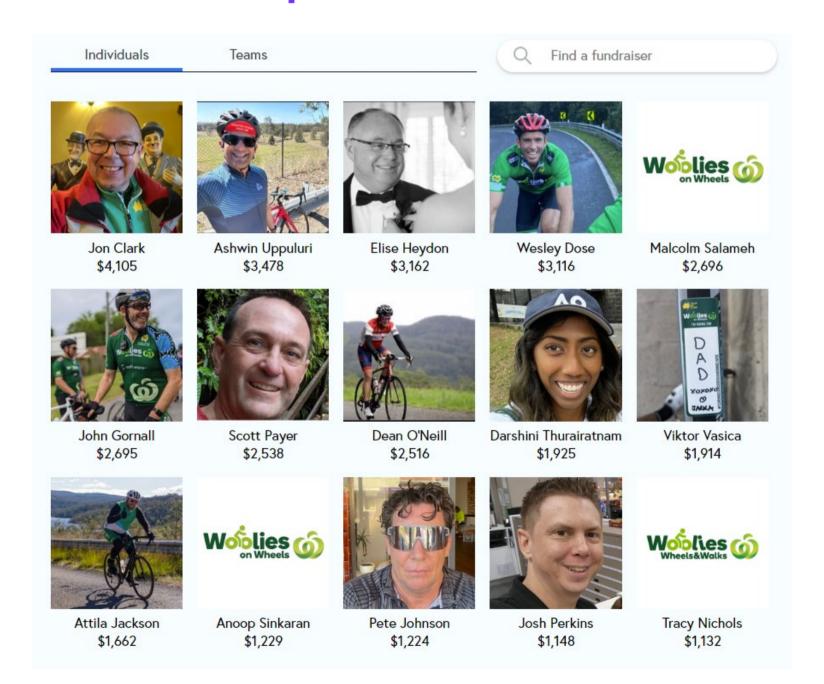
#### Tour de Cure | Fundraising Update

\$238,629

Help us reach our goal

\$1,950,000

### **Top Individuals**



#### **March Fundraising Milestone**

Riders: \$2,500, 50% = \$1,250

Support Crew: \$700, 50% = \$350

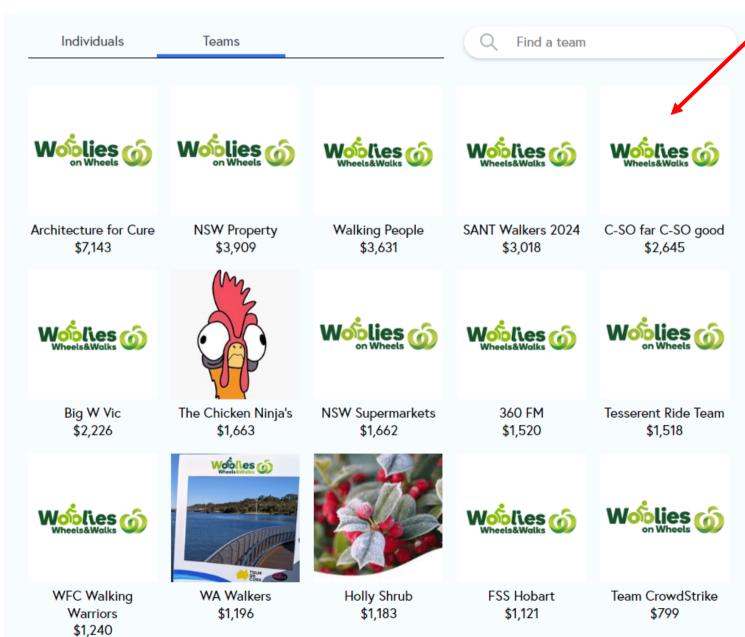
50% of your fundraising commitment



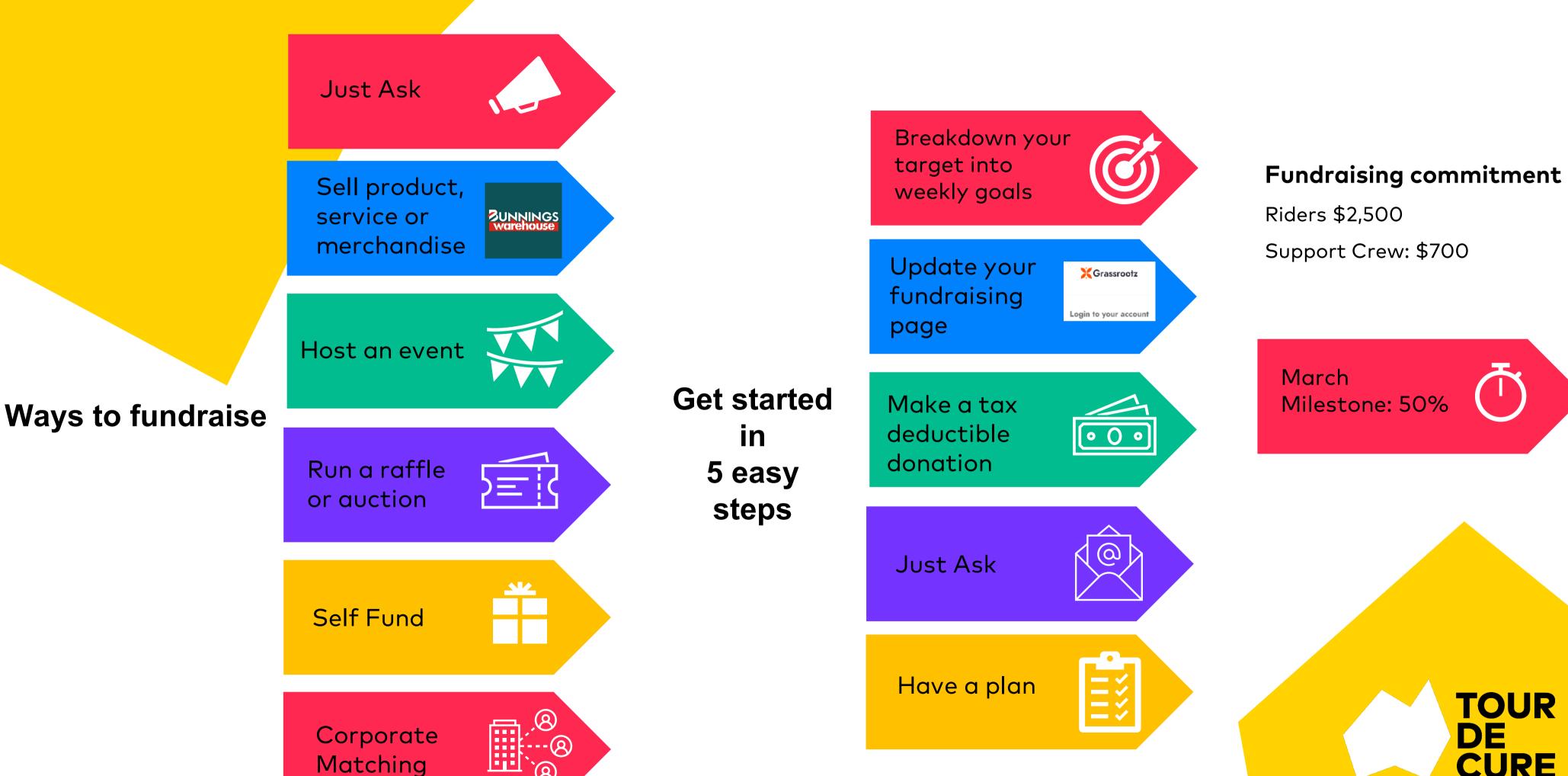
Log on and update your photo and 'why'

11-Mar 18-Mar 25-Mar 1-Apr Tour 12-14 Book Bike May 50% Fundraising 75% undraising Fundraising 100% Level 4 Level 4 Level 3 Level 3 Level 4 Level 4

## **Top Teams**



## Tour de Cure | What's your fundraising plan?



TOUR DE CURE

## Tour de Cure | What kind of fundraiser are you?



## Sporty or Social?

- Social Media addict: Just ask, share your story, sell unwanted 'stuff' on Facebook marketplace
- Games Night: Get your friends together for an evening of board games, jigsaws, Cards Against Humanity, Casino night etc. Host at home or go large and hold it at a venue. Charge an entry fee.
- Themed Fundraising Party:
   Organize a themed party and charge an entry fee. You can have a costume party, dance party.
- Head shave/Leg wax: Get sponsored to shave or colour your hair. Invite your noncycling friends to be part of the riding community by each of them getting sponsored to shave or wax their legs!
- Gala event Dinner, speakers
- Trivia include raffle & auction



#### Creative?

- Creative: Sell something you've made, chutney, bake sale, cook lunches, sell handmade birthday cards. If you're a handy craftsman, sell your creations
- LinkedIn photoshoot: Keen photographers can sell a photoshoot to update your LinkedIn profile photo.
- Foodie: Hold a dinner party, wine tasting, afternoon tea. If you're an amazing cake maker – make & sell birthday cakes for your friends' kid's party!
- Specialised skill: If you're mechanical hold a Bike Maintenance Workshop, If you're an artist hold a painting class, If you're a cake decorator hold a gingerbread house decorating party



## Events not your thing?

- Return fundraiser: Give up something for a month e.g. coffee/alcohol/sugar, and donate the money you've saved to your page.
- Work in a big office: Sell
   Cadbury Chocolates, Krispy
   Kreme, Domino's Pizza, sell
   entertainment guides, sell
   lunches, bake sale, car wash in
   the office car park
- Time on your hands: Babysit friend's children, walk neighbour's dog, cut neighbour's lawn, car wash
- Recycling: Return & Earn, sell unwanted 'stuff' on facebook Marketplace
- Online Auction: Collect donated items from local businesses or individuals and host an online auction event using platforms AirAuctioneer or 32 Auctions.



## Well Connected?

- You've got an Inspiring story: Just Ask and share your story. email, Social Media.
- Got a big network of friends or family: Events such as Barefoot Bowls, Movie Night, Comedy for A Cause, Cork & Canvas, Bike n Blend, wine tasting, dinner party, Bogan Bingo
- First time fundraiser: Just Ask, email, facebook, Instagram, LinkedIn. Update your fundraising page, make the first donation.
- Got a holiday house? Auction or Raffle off a weekend's stay
- Cash raffle: If you don't have anything to auction, create a cash raffle. Use Online platform such as Rafflelink



## Fundraising in a Team?

- Set up a team fundraising page.
- I can't ask my friends again!:
  Bunnings BBQ or Bunnings Cake
  Stall, It's Bunnings customers
  who purchase, you're not relying
  on your friends to donate!
- Movie night: Contact your local arthouse cinema and ask them about hosting a movie fundraiser. Alternatively set up a data projector on your garage wall and have a moonlight cinema in your backyard!
- Detailed & Organised: Team up with a social person to put on an event, they do the spruiking, you do the organising.



## Tour de Cure | How others have reached their Fundraising Commitment

| Person 1                               |       |
|----------------------------------------|-------|
| Self-donation                          | \$50  |
| Tamburlaine wine offer                 | \$50  |
| Give up take away coffees at work @\$5 | \$200 |
|                                        | \$300 |

| Person 2                                       |         |
|------------------------------------------------|---------|
| Self-donation                                  | \$100   |
| Bunnings BBQ                                   | \$1,714 |
| Just asking – shared on social media and email | \$924   |
|                                                | \$2,738 |

| Person 3                           |       |
|------------------------------------|-------|
| Self-donation                      | \$50  |
| Just asking - donations            | \$275 |
| Café tin with QR code              | \$198 |
| Dog walking for neighbours/friends | \$150 |
| Tamburlaine wine offer             | \$50  |
|                                    | \$723 |

| Person 4                                 |         |
|------------------------------------------|---------|
| Self Donation                            | \$100   |
| Bunnings BBQ                             | \$1,700 |
| Café tin with QR code                    | \$37    |
| Dog walking for neighbours/friends       | \$150   |
| Just Asking - Donations                  | \$300   |
| Tamburlaine wine offer                   | \$200   |
| Sip and Draw 35 friends \$50 pp + raffle | \$1,800 |
|                                          | \$4,287 |

| Person 5                               |         |
|----------------------------------------|---------|
| Self-donations                         | \$500   |
| Stationary bike at work                | \$1,600 |
| Bunnings #1                            | \$1,750 |
| Just asking - donations                | \$940   |
| Candle sales                           | \$350   |
| Give up take away coffees at work @\$5 | \$175   |
|                                        | \$5,315 |

## Fundraising Plan Checklist

| Just Ask                                   |                       |
|--------------------------------------------|-----------------------|
| Sell product,<br>service or<br>merchandise | SUNNINGS<br>warehouse |
| Host an event                              | W.                    |
| Run a raffle<br>or auction                 |                       |
| Self Fund                                  | #                     |
| Corporate<br>Matching                      | ®<br>8<br>8           |
|                                            |                       |

| Method                          | Audience                                             | Timeline/ Lead time                        |  |  |  |
|---------------------------------|------------------------------------------------------|--------------------------------------------|--|--|--|
| Just asking                     | update profile, shared 'Why' story                   | This weekend, repeat                       |  |  |  |
| Passive                         | Fundraising link on<br>Strava and email<br>signature | This weekend, always on                    |  |  |  |
| Tamburlaine wine offer          | Everyone                                             | This weekend                               |  |  |  |
| Event 1                         | Work colleagues                                      | 3-6 weeks                                  |  |  |  |
| Event 2                         | Friend network                                       | 6-8 weeks                                  |  |  |  |
| Event 3                         | Larger event, friends invite their friends           | 12 weeks                                   |  |  |  |
| Cash raffle                     | Everyone                                             | Quick win – 2 weeks prior to tour          |  |  |  |
| Self Donate                     | Self - Tax deduction                                 | This weekend / monthly donation on pay day |  |  |  |
| Give up something               | Self – give up take away coffees                     | Weekly                                     |  |  |  |
| Corporate<br>/Employer matching | Work                                                 | Ask HR this week                           |  |  |  |



- ☐ Separate your audience, don't necessarily invite everyone to everything donation fatigue
- ☐ Get fundraising from general public rather than friends ie Bunnings BBQ relieve donation fatigue
- ☐ Are you charging enough? Make sure you are making a good margin. It's for charity therefore people are happy to pay, don't undersell your event or product.



## Woolies on Wheels | Community



Tour de Cure events connect communities by donating \$10,000 each day to a local cancer support organisation

We also visit primary schools to share our cancer prevention message

**#BEFIT #BEHEALTHY #BEHAPPY** 





A reminder to upload your Working With Children Check to hub.tourdecure.com.au



# Training

Level 3, at March
Only 8 more weekend rides left!

## Ride For A Cure | Training



#### **Woolies on Wheels 2024 Training Program**

Tour de Cure has mapped out a program to enable you to design your own training plan to reach recommended KMs per week

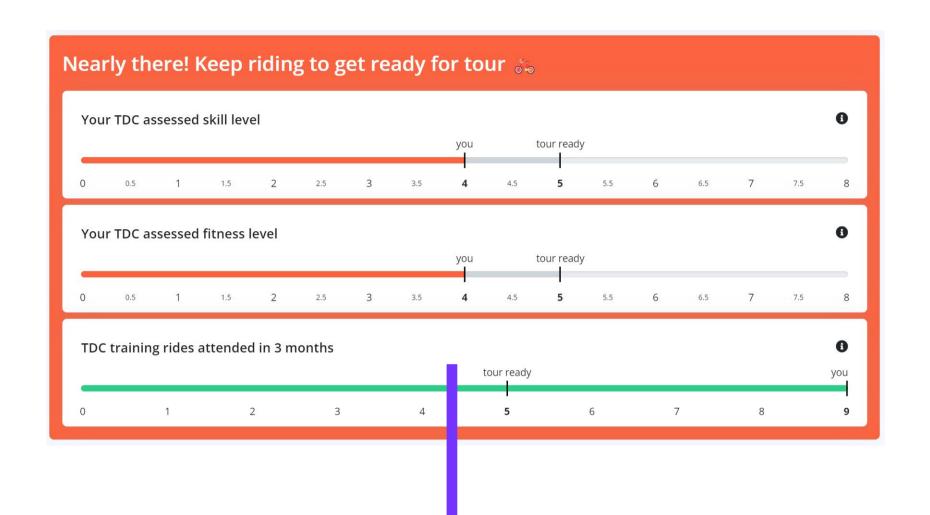
Dependent on your schedule each week, choose sessions from the below program:

· 3-4 rides (virtual or outside) · 1-2 walks or runs · 1-2 strength and mobility sessions

| wk | Schedule  |             | Mon              | Tue<br>Ride or<br>Virtual | Tue PM                       | Wed           | Thu<br>Ride or<br>Virtual | Thu PM                       | Fri            | Sat          | Sun          | Total Kms     | Elevation |
|----|-----------|-------------|------------------|---------------------------|------------------------------|---------------|---------------------------|------------------------------|----------------|--------------|--------------|---------------|-----------|
|    | Check Str | ava for TDC | supported        | rides in your             | location/sta                 | ite. If no TD | C rides in yo             | our area, use                | e this progra  | ım as a guid | le and go fo | r a ride with | a buddy   |
| 9  | 11/3/2024 | Big Week    | Rest             | 25                        | Strength/<br>Pilates/<br>Gym | Rest          | 40                        | Strength/<br>Pilates/<br>Gym | 45             | 50           | 100          | 260           | 2800      |
|    |           |             |                  |                           | ı                            | Reached 50    | 0% of Fund                | raising                      |                |              |              |               |           |
| 8  | 18/3/2024 | Big Week    | Rest             | 25                        | Strength/<br>Pilates/<br>Gym | Rest          | 40                        | Strength/<br>Pilates/<br>Gym | Rest           | 100          | 120          | 285           | 3000      |
| 7  | 25/3/2024 | Build       | Rest             | 25                        | Strength/<br>Pilates/<br>Gym | Rest          | 40                        | Rest                         | Good<br>Friday | 50           | 140          | 255           | 3000      |
|    |           |             |                  |                           |                              | Level 4       | Skill & Fitne             | ess                          |                |              |              |               |           |
| 6  | 1/4/2024  | Build       | Easter<br>Monday | 25                        | Strength/<br>Pilates/<br>Gym | Rest          | 30                        | Strength/<br>Pilates/<br>Gym | 30             | 50           | 100          | 235           | 2000      |
| 5  | 8/4/2024  | Big Week    | Rest             | 25                        | Strength/<br>Pilates/<br>Gym | Rest          | 35                        | Strength/<br>Pilates/<br>Gym | Rest           | 100          | 150          | 310           | 3000      |
|    |           |             |                  |                           |                              | Reached 75    | % of Fund                 | raising                      |                |              |              |               |           |
| 4  | 15/4/2024 | Rest        | Rest             | 25                        | Strength/<br>Pilates/<br>Gym | Rest          | 25                        | Rest                         | Rest           | Rest         | 100          | 150           | 1500      |
| 3  | 22/4/2024 | Build       |                  | Bike Service              |                              |               |                           | Anzac<br>Day                 | 30             | 100          | 120          | 250           | 2700      |
| 2  | 29/4/2024 | Build       | Rest             | 25                        | Rest                         | Rest          | 20                        | Strength/<br>Pilates/<br>Gym | Rest           | 100          | 100          | 245           | 2500      |
| 1  | 6/5/2024  | Taper       | Rest             | 25                        | Rest                         | Rest          | 25                        | Rest                         | Rest           | Rest         | Day 1        | Heaps         | Heaps!    |

#### March, Rider Tour Readiness

- Level 3
- Following the training plan with Back to Back rides
- Attended 5 TDC rides over 40km Saturday or Sunday rides, depending on State



Congratulations! You are ready for tour 💒

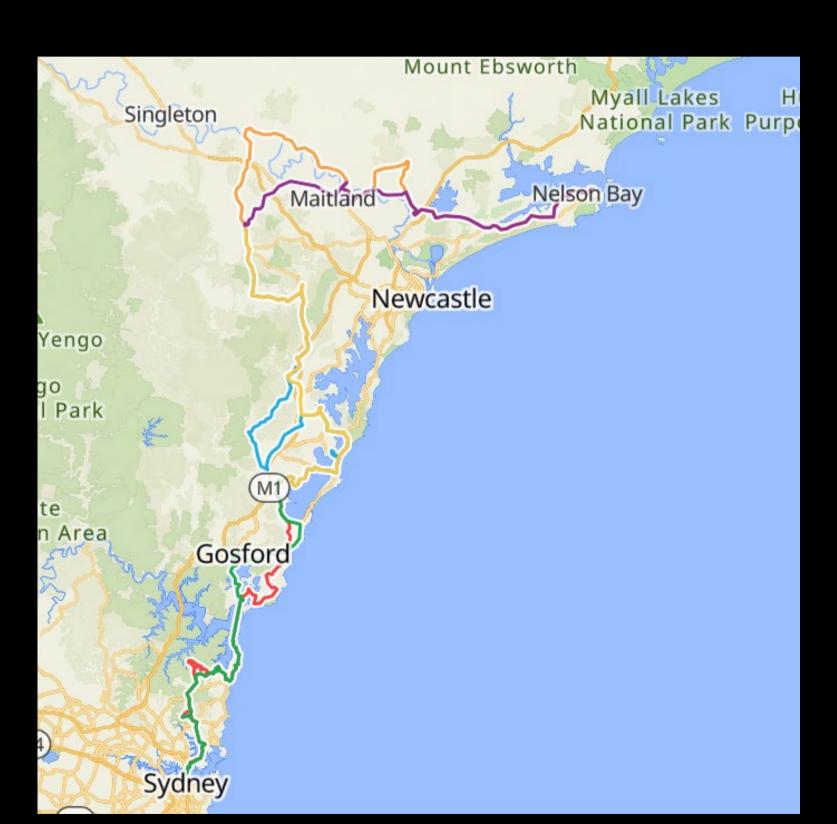


We will be in contact in the coming weeks to allocate roles on tour. Recommend support crew #BEFIT #BEHEALTHY #BEHAPPY and prepare your fitness for tour too! Add regular exercise into your weekly routine and get good night's sleep in the lead up to tour.



# The Route



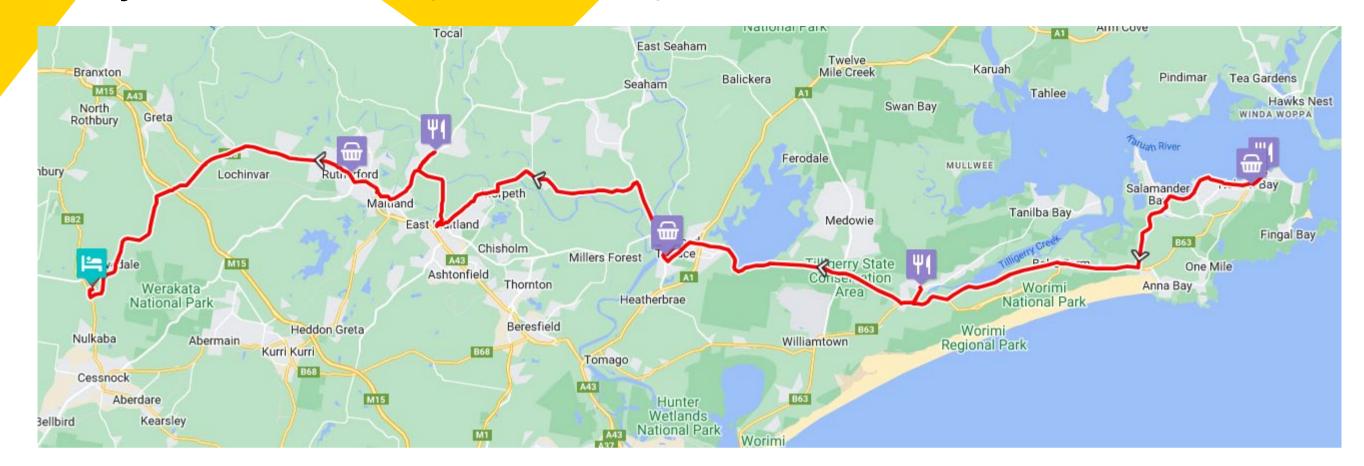


DAY 1 - Nelsons Bay to Hunter Valley

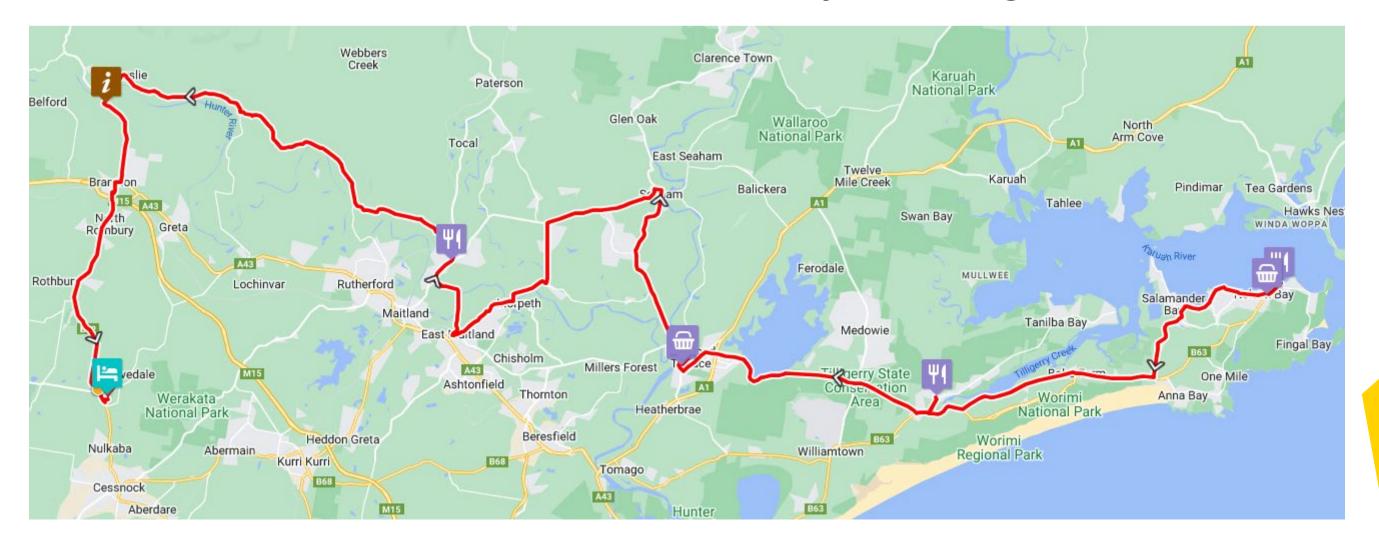
DAY 2 – Hunter Valley to Wyong

DAY3 – Wyong to Sydney

#### Day 1: Ride - Nelsons Bay to Hunter Valley - 108km/ 743m

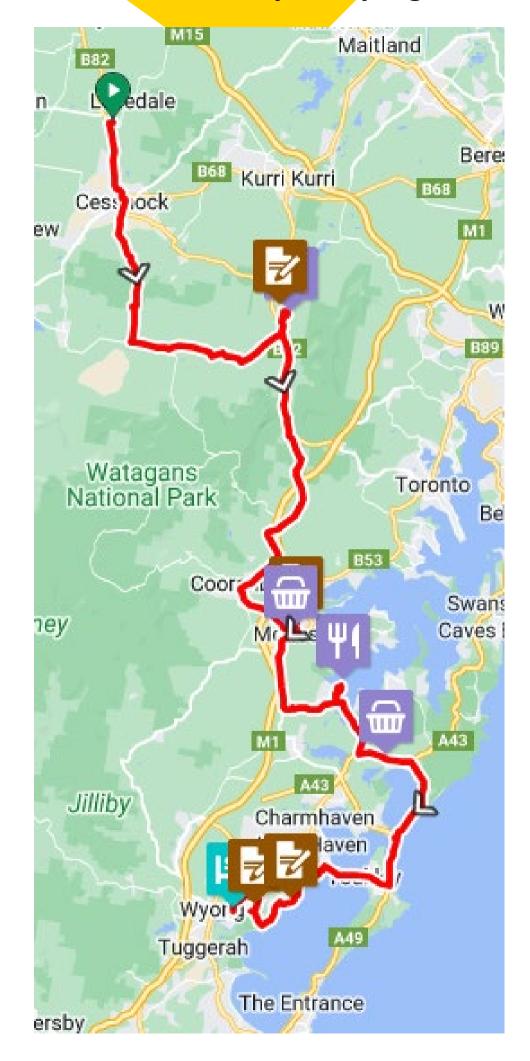


Day 1: Challenge - Nelsons Bay to Hunter Valley - 142km/ 1309m

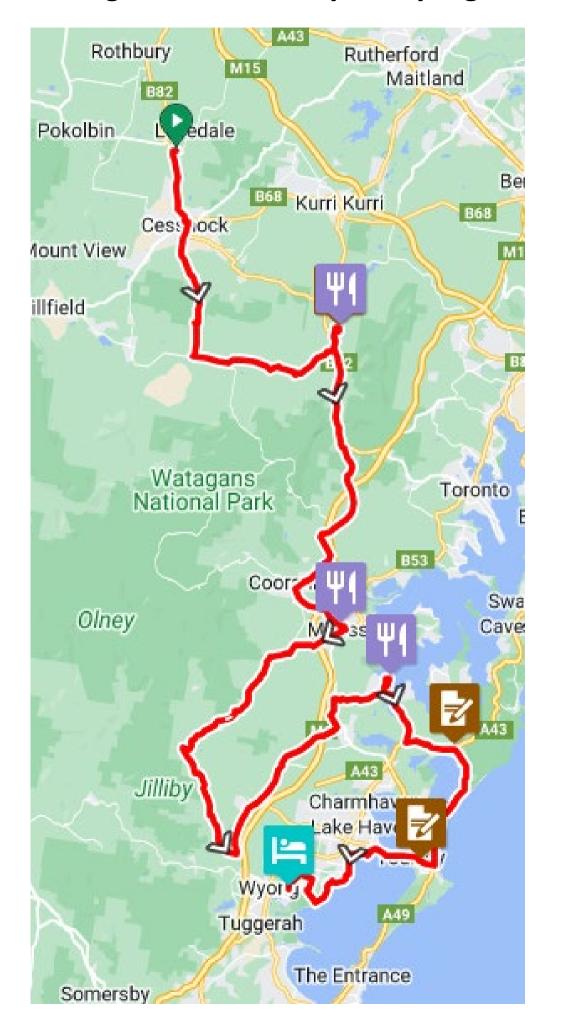




Day 2: Ride - Hunter Valley to Wyong - 111km/904m

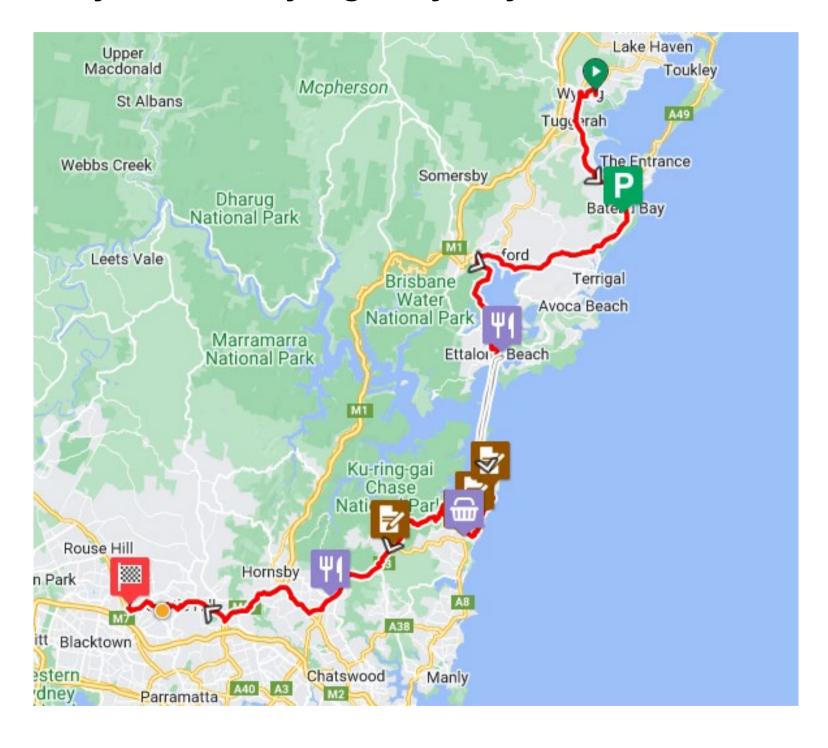


Day 2: Challenge - Hunter Valley to Wyong - 147km/1344m

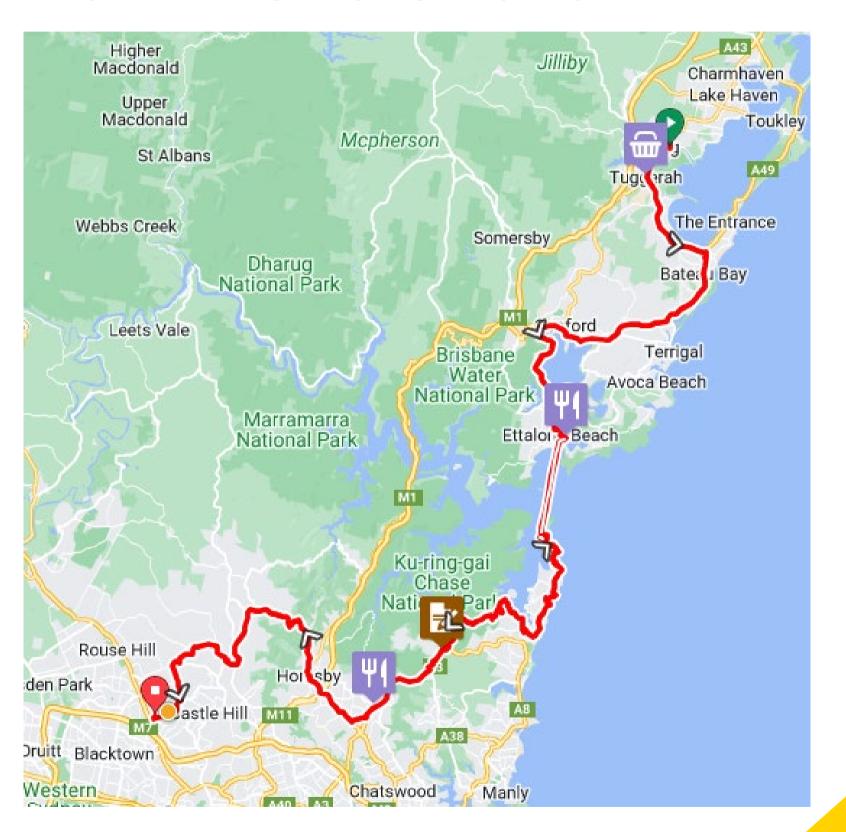




Day 3: Ride - Wyong to Sydney - 113km/1291m



Day 3: Challenge -Wyong to Sydney – 141km/1697m







## The Tour

## **Ride Itinerary** 2024

DAY 0

#### Saturday 11th May

11.15am - Meet at Woolworths Support Office if transport to Nelson Bay is required. 1 Woolworths Way, Bella Vista, 2153

12pm sharp - Bus departs for Nelson Bay.

2.30pm - Arrive at Accomodation: Mantra Nelson Bay 1A Tomaree Street, Nelson

Bay NSW, 2315

Dinner: Nelson Bay Golf Club 53-57, Dowling Street, Nelson Bay NSW, 2315





DAY 1

Sunday 12th May

**Nelson Bay to Hunter** Valley

**Accommodation**: Rydges Resort, Hunter Valley 430 Wine Country Drive, Lovedale, NSW 2325

Dinner: Rydges Resort, **Hunter Valley** 









Monday 13th May

**Hunter Valley to Wyong** 

**Accommodation:** Mercure

Kooindah Waters 40 Kooindah Boulevard, Wyong NSW 2259

**Dinner:** Mercure Kooindah Waters







Tuesday 14th May

**Wyong to Sydney** 

Roughly 3pm - Arrive at Woolworths Support Office, Bella Vista

Participants will need to make their own way home with bike & luggage



Let there be coffee, thanks to..... "The Power Station Co"



## Day 0, Saturday - Check in

Kit pick up, Bella Vista, week of tour, date and time to be confirmed

#### **Bike Transportation**

There will be a Pre-Tour Logistics Survey coming out soon where you can nominate whether you are joining the TDC bus transfer and putting your bike on the TDC trailer, or making your own way to Nelson Bay. **If you are interstate** or unable to take your bike to Bella Vista, please book to travel with your bike.

#### Day 0, Saturday 11th May, 2024

Bus from Woolies, Bella Vista to Nelson Bay with TDC Bike trailers in convoy.

Meet: 11.15am for a prompt departure. Bikes will be loaded fully assembled onto the TDC Trailers.

Arrive: 2.30pm at Mantra, Nelson Bay

Kit pick up/Swap & Bike Check

Support crew briefings/Ride Leader Briefing

**Dinner: Nelson Bay Golf Club**, 57 Dowling St, Nelson Bay

5:00pm – 6:00pm: Pre-dinner drinks – own expense

6:30pm: Dinner commences





## Finale Bella Vista

#### Tuesday, 14th May 2024

**Team arrival:** Approx 2.30pm - Your friends and family can welcome you into the finale Make your own way home from Bella Vista after the tour / finale celebrations have concluded.



## **Tour Checklist**

## **Deadline: 12 April**

- Working with children check number and expiry uploaded to hub.tourdecure.com.au
- Medicals: Please complete a <u>self assessed medical form</u> which will be reviewed by the tour medical director. Upload the completed form to <u>TDC Hub</u>. (We always encourage participants to have an annual check up with their GP and to complete regular cancer screenings.)

#### **Additional Rider Mandatories**

- At Level 4 Skill and Fitness by start of tour
- All riders are required to attend a minimum of five TDC supported training sessions of 40km+, even if you are an experienced cyclist. Only 8 more weekend rides until tour! Follow the weekly training plan including back-to-back long rides. Tracked on hub.tourdecure.com.au
- Purchase a spare derailleur hanger specific to your bike and keep in a safe place.
- Two weeks prior to tour you are required to have your bike serviced then <u>upload the form</u> to TDC Hub.

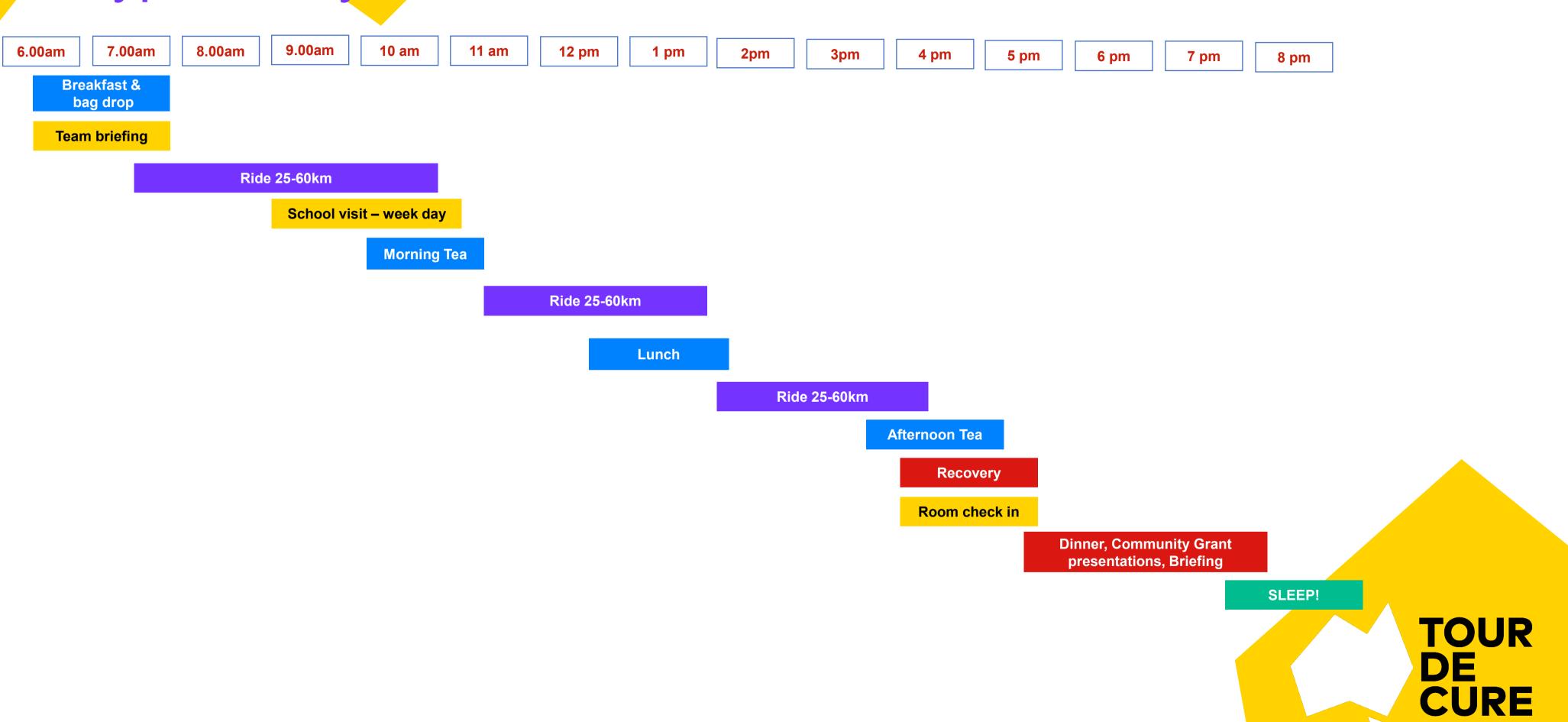


## A Typical Day on Tour

Kit

Accommodation Socials

## A Typical Day on Tour



## Kit Summary

Kit Pick Up Locations: Date and Time To be Confirmed, Woolworths, Bella Vista, Sydney

#### Riders will receive:

- 2 x sets of tour cycling kit
- 2 x water bottles
- Gilet
- Cycling cap
- 2 pairs Socks
- Tour Dinner polo shirt
- Drawstring day bag
- Laundry bag (Optional / bring previous tour bag)
- Sticker sheet with 4 name stickers, luggage tags and top tube sticker

## **Optional Additional Apparel to Purchase**

#### **TDC Kit supplier Champ Sys**

Additional kit such as waterproof riding/ rain jackets, arm and leg warmers, gloves, booty covers etc

https://www.champ-sys.com.au/collections/tour-de-cure-retail-1

**Deadline 12 March for 12 April delivery** 

Champ Sys will donate 20% back to TDC for each order placed.

#### Support crew will receive:

- Tour polo shirts
- Baseball cap
- 1 x water bottle

Rainbird will donate \$30 back to TDC for each jacket purchase.

- Laundry bag (Optional / bring previous tour bag)
- Sticker sheet with luggage tags and name labels

# Rainbird Softshell Jackets Optional purchase of TDC branded Jackets \$129.99 <a href="https://rainbirdclothing.com.au/pages/friends-of-rainbird">https://rainbirdclothing.com.au/pages/friends-of-rainbird</a> Delivery approximately 5-10 days from order.



## Fundraising and Social on Tour

Please follow us and also ensure you tag us in any of your posts!

Facebook: @TourdeCureAustralia

Instagram: @tourdecureaus

LinkedIn: @Tour de Cure Australia

X/Twitter: @tourdecure\_aus

#### **HASHTAGS:**

#letscurecancer #tourdecure





# Woolies on Wheels Values Jersey

## Woolies on Wheels Values Jersey

The VALUES jersey is awarded each night on tour to the riders and support crew who display Woolworths Group values.

Better Together - Is a great team player and supports others

Care Deeply - Demonstrates care to others

Always Improving - Has gone from strength to strength and shown improvement

Listen & Learn - Listens to feedback and advice and grows from it

Better Experiences - Creates a fun, safe and/or supportive environment for everyone; Shares their experience and knowledge to improve the experience of others.

The winners of this jersey are decided by YOU.

Each day you'll be offered the chance to nominate the people you think deserve to be recognised. The jerseys are awarded at each dinner. Nominate for many, nominate often!

You will be asked the week prior to tour to Nominate for a Day 1 Jersey to be presented on Night 0, Saturday 11 May. Start thinking who have you met who has displayed the Woolworths Values in the lead up to tour?





## Become a Very Important Person

- Single Room Accommodation
- VIP coffee and meal service
- Daily Bike Maintenance

#### Categories

- Highest Rider Fundraiser
- Highest Support Crew Fundraiser
- Raffle Winner

## WOOLIES ON WHEELS VIP EXPERIENCE



















# Questions

**FAQs** 

**RESOURCES** 

**MEDICAL FORM** 

You will be invited to a Final Mandatory Information and Safety Session via Google Meet the week of tour.